



Sargent and Greenleaf, Inc. **PRODUCT & LITERATURE ANNOUNCEMENT**

Letter to S&G US Distributors

9/20/2013

Sargent and Greenleaf 2740B High-Security Lock Distribution and Tracking Requirements.

Sargent and Greenleaf is pleased to announce the introduction of the new S&G Model 2740B High Security Lock designed to meet Federal Specification FF-L-2740B (GSA Approval Pending).

S&G's 2740-'Bravo' builds upon the success of their original 2740 lock, which GSA approved in 2010 to FF-L-2740A specification, by allowing all combination changes, calibration, and mode switches to occur simply with the change key. The 2740B also utilizes an optional Direct Dial feature to enable the fastest combination entering of any GSA container lock. S&G's Bravo-version lock has the same simple, cable-free installation, laser-etched bright white dial markings, Instant Power Up feature, and standard 2-year warranty as the original 2740.

A section of the new FF-L-2740B specification addresses the new "Limited Use" of the 2740B:

*Section 1.1.1 **Limited Use.** Locks tested and qualified under this specification are to be sold only to the Federal Government, Government contractors specifically authorized to purchase these locks, or other organizations or person specifically authorized or required by the Government to use these locks.*

Under "Limited Use" S&G will continue to sell directly to the storage container and vault door OEMs, DLA and GSA. "Limited Use" does not restrict sales from the S&G existing distribution channels, but it does require that the distribution of these products must ensure to the best of their ability that the purchaser is a Government representative. This can be accomplished by asking for a Government credit card, a Government Purchase order or by asking for a Government Identification or CAC card. Government contractors must have a CAGE code for purchasing of the 2740B product.

All lock serial numbers of 2740B locks to all customers from S&G will be recorded for audit trail purposes. It will be the responsibility of our customers to track these serial numbers to ensure compliance with the "Limited Use" clause of the 2740B specification. As mentioned, this can be accomplished by asking for a Government credit card, a Government Purchase order or by asking for a Government Identification or CAC card. Government contractors must have a CAGE code for purchasing of the 2740B product. Records must be kept for audit trail purposes by each direct distributor, as well as any other stocking distributors and locksmiths they resell to. This type of distribution support is important for continued on-site service and installation activity that requires immediate availability.

S&G appreciates continued support of the stocking distributors of the 2740B and other S&G products. Please make whatever internal tracking plans and customer notifications necessary to implement the above requirements, and feel free to contact us with any questions.

This document reviewed and approved by GSA. 9.12.13

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